



SuperDerivatives partners with Equinox Consulting

SuperDerivatives (SD), the leading derivatives benchmark and multi-asset front office solution, has partnered with Paris-based independent consulting firm Equinox Consulting to offer a comprehensive risk consulting and solution implementation service for financial institutions' and corporations' commodities derivatives businesses.

Zohar Hod, VP of Strategic Sales at SD, said: "By combining SD's industry-leading derivatives solutions with Equinox's local expertise and in-depth understanding of commodities markets and the banking sector, we can now offer market participants an end-to-end service from initial consultation of their derivatives business and risk management processes, through to implementation and delivery of appropriate, tailored pricing, revaluation and management tools."

SD provides accurate, independent multi-asset derivatives pricing, revaluation and management tools that helps users manage risk and establish best practice for their derivatives business. Equinox Consulting is one of the French finance industry's leading business consulting firms.

The partnership provides corporations with price volatility management tools and allows them to adjust prices to risk and flexibility causes, enabling sales teams to better meet client needs. It will allow financial institutions to improve their product offering and marketing, while addressing key challenges, such as sales efficiency, with specific front to back office modules.

Serge Malka, Partner at Equinox Consulting, comments: "Our risk management and financial markets hands-on experience combined with our adaptation skills allows us to efficiently assist corporations across various sectors, as well as our clients in the banking sector. In addition, our local expertise and knowledge of the market is unrivalled."

"Through our partnership with SD, we can now identify an organisation's unique requirements, customise SD's solutions accordingly and implement them, ensuring the efficiency and risk management of their commodities derivatives business is maximised. Because SD's solutions are web-based, integration and implementation is fast, efficient and cost-effective."

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